

2025 PROPOSED DUES & CHARGES

PROPOSALS - FOR CONSULTATION

Introduction

In 2023, Guernsey Ports provided briefings to its key customers in respect of future financial sustainability and the scale of subsidies being provided through States of Guernsey grants, which now amount to circa £33m since 2020. Good progress has been made in 2024 in reducing this reliance on subsidies, but this must continue into 2025.

The Ports Capital Programme has recently been updated to reflect the expected demands over the next 5 years, 2025 – 2029 inclusive. These capital investments strongly impact the need for improved financial returns to fund them. This latest update has identified 90 capital investments totalling £40m across both ports. Of these planned investments, £22m relate to Harbour projects, with nearly £4m of that spend allocated to the leisure and visitor marinas. In addition to this programme of routine capital investment, an additional multi-million pound spend is planned for the QE2 Marina Gates within this same timeframe.

Whilst some progress has been made in 2024, changes to tariffs, efficiency savings and further commercial opportunities to generate additional income will continue into 2025 and 2026, but with continued awareness as to the impact of tariff changes. Included in 2025's approved budget are around £600k of pay cost savings, primarily at the airport, as a result of planned changes to some of our systems which can then reduce manning levels through natural turnover. Some of these changes are already being trialled.

Despite these important changes, there remains an underlying requirement for Guernsey Ports to apply above-RPI increases in a number of its tariffs in 2025 and 2026.

The States' Trading Supervisory Board has now approved the 2025 budget for Guernsey Ports and the following documentation provides detail on proposed changes to tariffs to be introduced across the Ports commencing 2025. These are shared for feedback and a formal consultation process ahead of final approval of these rates during October 2024.

For 2025, Guernsey Ports has adjusted its model to include the inflation increases on the current tariffs, which can now be confirmed as +5.3% (being the change in headline RPI as at 30 June 2024).

Despite the tariff changes introduced in 2024, and those proposed for 2025, the Ports will still be relying on States of Guernsey General Revenue subsidies to fund its capital programme in 2025. It will not be until 2026 that the Ports is forecast to return sufficient operating surpluses, to become largely self-sufficient.

The Board has taken a decision, in some areas, to vary the proposals originally set out last year in respect of its planned charges in 2025, following some further assessment of the impacts of charges introduced in 2024.

The primary drivers for revisions to proposals for 2025 include:

- Feedback gathered during the 2024 Visitors Marina season in relation to 2024 fees.
- Commentary on local leisure mooring fees over the last 18 months,
- Near completion of the Vehicle Check Point project at Guernsey Airport
- Increased reliance on airport extensions to extend operating times at Guernsey Airport
- The potential to introduce more formalised arrangements for handling of passengers with reduced mobility at Guernsey Airport in 2025, leading to an additional service charge.

These alterations are summarised below:

Harbour (Leisure)

Visiting Yachts

For 2025, the Ports Board has agreed to apply a budgetary cap on the total additional income proposed to be generated by above RPI increases in visiting marina fees to an equivalent of RPI +3%.

In addition, Guernsey Ports has reviewed feedback from visiting yachts crews this summer. Feedback provided via the Guernsey Ports visitor survey or noted in public marina discussion forums has centred on the cost of moorings and the size/abundance of Marina facilities (with the two often being conflated).

The feedback received has prompted a review of the structure of visiting mooring fees, and although the proposal preserves the overall target increase from leisure moorings, it focusses 2025 increases on the larger vessels, and below-RPI increases for smaller vessels. The overall proposed increase in cash terms for 2025 is maintained, the blend of charges is modified.

Local Moorings

For 2025 the Ports Board has agreed to apply a budgetary cap on the total additional income proposed to be generated by above RPI increases in local marina fees capped to an equivalent of RPI +3%. The RPI +3% has been applied evenly across all vessel sizes in the attached schedule.

Currently, the proposals indicate a straight RPI + 3% increase on each existing category of charge, however as with visitors fees, the Ports Board would be minded to modify the existing tariff structure, in such a way that lesser increases in marina fees for smaller boats could be applied in 2025, with larger increases applied to bigger boats. Any feedback on such a proposal would be welcomed as part of this consultation process.

The Board has also agreed not to recover the reduction in income which materialises from a cap on the increase in 2025 rates by levying higher levies in other areas.

Airport

Extension Fees

Regular requests for extended operating hours have significantly increased the costs of Guernsey Ports's operation this year. A review of the charges levied for extensions has identified a need for a more realistic schedule reflecting the costs incurred by Guernsey Ports. These are reflected in the proposed rates.

Security Fees – Qualifying Flight Screening Service

Changes to regulations will increase the number of “Qualifying” private flights for which enhanced security checks are required, a fee of £10 per passenger is proposed for processing through the Vehicle Check Point. This rate may increase in future years, but the introduction of the fee in 2025, recognises the improvement in the facilities and service provided, following extensive refurbishment of the current facility.

Security Fees – Aircraft Parking: Temporary Critical Part

For a considerable number of flights per year, the Guernsey Ports Security team is required to set up a “temporary critical part” in order to process some commercial and qualifying private flights and their passengers outside of the ‘Critical Part’ as designated by regulations. This creates an additional resource burden, for which indirect costs are incurred. Whilst these costs insofar as they have previously been incurred have been absorbed by Guernsey Ports, changes in regulation have increased the requirement for more ‘TCP’s to be established and the fee seeks to recover costs incurred by the security team.

It is proposed therefore that a fee of £25 per aircraft be introduced from 1 April 2025.

Persons with Reduced Mobility (PRM)

A rate of c.£0.70 per arriving and departing passenger is proposed to fulfil the requirements to provide services for PRMs. This charge will only be implemented once arrangements for improved PRM handling are agreed on site, in 2025.

Proposals

The attached schedule embeds an RPI increase of +5.3% on existing tariffs, plus an additional proposed uplift, subject to other variances as shown above. These will apply with effect from 1 January 2025 (in the case of commercial harbour dues) or 1 April 2025 (in the case of all other charges).

The proposed additional uplifts proposed for 2026 are also shown. These columns are not yet inflated by RPI and these proposals will be reviewed again during the 2025 season and take into account any changes in that year.

Dues and Charges at Alderney Airport are proposed to be limited to RPI changes only, ie +5.3% for 2025.

Consultation and Feedback

Guernsey Ports is inviting feedback on these proposals, which can be provided by Email or letter by **no later than 9 October 2024**.

Emails can be sent to : commercialandproperty@ports.gg

Feedback can also be posted to

Commercial Team
Harbour Office
PO Box 631
Cambridge Berth
St Peter Port
GY1 3DL

The agreed tariffs for 2025 will be confirmed following consultation and again circulated in Quarter 4, 2024, ahead of the respective implementation dates.



C J Le Ray
Managing Director – Ports
13 September 2024

Ports Tariff Increases: 2025

Tariff	Chargeable unit	2024 rates including RPI		Proposed 2025 rates Including RPI						Indicative 2026 rates before RPI				
		Total		RPI uplift 5.30%			Above RPI			Total		Above RPI uplift		Total
		£	%	£	%		£	%	£	%	£	%	£	
Harbour Lesiure														
Moorings, Albert, QEII and St Sampsons marinas														
Boats between 0.00 and 199.99 sq ft	per Sq ft p.a.	£7.95	20.0%	+£0.42	+£0.24	3.0%	£8.61	8.3%	+£1.02	11.9%	£9.63			
Boats between 200.00 and 299.99 sq ft	per Sq ft p.a.	£8.13	22.8%	+£0.43	+£0.25	3.0%	£8.81	8.3%	+£1.27	14.5%	£10.08			
Boats between 300.00 and 499.99 sq ft	per Sq ft p.a.	£8.31	25.5%	+£0.44	+£0.25	3.0%	£9.00	8.3%	+£1.53	17.0%	£10.53			
Boats between 500.00 and 749.99 sq ft	per Sq ft p.a.	£8.48	28.1%	+£0.45	+£0.25	3.0%	£9.18	8.3%	+£1.78	19.3%	£10.96			
Boats between 750.00 and 999.99 sq ft	per Sq ft p.a.	£8.64	30.5%	+£0.46	+£0.26	3.0%	£9.36	8.3%	+£2.03	21.6%	£11.39			
Boats greater than 1,000 sq ft	per Sq ft p.a.	£8.64	30.5%	+£0.46	+£0.26	3.0%	£9.36	8.3%	+£2.03	21.6%	£11.39			
Moorings- Other areas														
Moorings, Leisure, Area A	per foot length p.a.	£29.50	25.5%	+£1.56	+£0.89	3.0%	£31.96	8.3%	+£5.42	17.0%	£37.38			
Moorings, Leisure, Area B	per foot length p.a.	£15.36	35.2%	+£0.81	+£0.46	3.0%	£16.63	8.3%	+£4.32	26.0%	£20.95			
Moorings, Leisure, Area C	per foot length p.a.	£9.64	45.6%	+£0.51	+£0.29	3.0%	£10.44	8.3%	+£3.73	35.7%	£14.17			
Moorings, Fishing, Albert Dock - Pontoon	per Sq ft p.a.	£8.68	17.1%	+£0.46	+£0.26	3.0%	£9.40	8.3%	+£0.86	9.1%	£10.26			
Moorings, Fishing, Area A	per foot length p.a.	£29.50	27.9%	+£1.56	+£0.90	3.0%	£31.96	8.3%	+£5.42	17.0%	£37.38			
Moorings, Fishing, Area B	per foot length p.a.	£15.36	37.9%	+£0.81	+£0.47	3.0%	£16.64	8.3%	+£4.33	26.0%	£20.97			
Moorings, Fishing, Area C	per foot length p.a.	£9.64	48.5%	+£0.51	+£0.28	3.0%	£10.44	8.3%	+£3.73	35.7%	£14.17			
Visiting Boats														
Moorings, Visiting boats, up to 7.99 mtrs	per vessel. Per 24hrs.	£29.28	17.1%	+£1.55	-£0.83	-3%	£30.00	2.5%	+£2.74	9.1%	£32.74			
Moorings, Visiting boats, 8.00 to 9.99 mtrs	per vessel. Per 24hrs.	£35.13	17.1%	+£1.86	-£0.99	-3%	£36.00	2.5%	+£3.29	9.1%	£39.29			
Moorings, Visiting boats, 10.00 to 11.99 mtrs	per vessel. Per 24hrs.	£44.50	17.1%	+£2.36	-£0.86	-2%	£46.00	3.4%	+£4.20	9.1%	£50.20			
Moorings, Visiting boats, 12.00 to 13.99 mtrs	per vessel. Per 24hrs.	£50.36	17.1%	+£2.67	-£0.02	0%	£53.00	5.3%	+£4.84	9.1%	£57.84			
Moorings, Visiting boats, 14.00 to 15.99 mtrs	per vessel. Per 24hrs.	£57.38	17.1%	+£3.04	-£0.42	-1%	£60.00	4.6%	+£5.48	9.1%	£65.48			
Moorings, Visiting boats, 16.00 to 17.99 mtrs	per vessel. Per 24hrs.	£62.07	17.1%	+£3.29	+£1.64	3%	£67.00	7.9%	+£6.12	9.1%	£73.12			
Moorings, Visiting boats, 18.00 to 19.99 mtrs	per vessel. Per 24hrs.	£69.09	17.1%	+£3.66	+£4.25	6%	£77.00	11.4%	+£7.04	9.1%	£84.04			
Moorings, Visiting boats, 20.00 to 21.99 mtrs	per vessel. Per 24hrs.	£81.97	17.1%	+£4.34	+£5.68	7%	£92.00	12.2%	+£8.41	9.1%	£100.41			
Moorings, Visiting boats, 22.00 to 23.99 mtrs	per vessel. Per 24hrs.	£89.00	17.1%	+£4.72	+£5.28	6%	£99.00	11.2%	+£9.05	9.1%	£108.05			
Moorings, Visiting boats, 24.00 to 25.99 mtrs	per vessel. Per 24hrs.	£98.37	17.1%	+£5.21	+£6.42	6%	£110.00	11.8%	+£10.05	9.1%	£120.05			
Moorings, Visiting boats, 26.00 to 29.99 mtrs	per vessel. Per 24hrs.	£175.66	17.1%	+£9.31	+£12.03	7%	£197.00	12.1%	+£18.00	9.1%	£215.00			
Vessels 30m+	per metre. Per 24hrs.	£10.00		+£0.53	+£0.47	4%	£11.00	10.0%						
An additional 50% of the charge for LOA shall be applied to multihulls with a beam over 6.00m														
Other fees														
Lay Ups/Standing Areas, 30 daysmin	per sqft p.month	£0.50	17.1%	+£0.03	+£0.02	3.0%	£0.55	8.2%	+£0.05	9.1%	£0.59			
Lay Ups/Standing Areas, other periods	per sqft p.month	£1.29	17.1%	+£0.07	+£0.04	3.0%	£1.40	8.3%	+£0.13	9.1%	£1.52			
Electric service	per annum	£51.66	7.3%	+£2.74	-	0.0%	£54.40	5.3%	-	0.0%	£54.40			
Vessel registration	per event	£33.26	7.3%	+£1.76	-	0.0%	£35.03	5.3%	-	0.0%	£35.03			
Allocation of berth	per event	£33.26	7.3%	+£1.76	-	0.0%	£35.03	5.3%	-	0.0%	£35.03			
Mooring waiting list application	per event	£71.89	7.3%	+£3.81	-	0.0%	£75.70	5.3%	-	0.0%	£75.70			
Boatlift	per hour	£98.72	7.3%	+£5.23	-	0.0%	£103.95	5.3%	-	0.0%	£103.95			