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J Witham
The Secretary
Guernsey Boatowners Association
Chardon Chaumiere
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7 November 2016

Dear Jeremy

Re: Late Night Christmas Opening & Gift Voucher Offer

For the first time we are going to offer late night opening to coincide with The Bridge late night shopping evenings running on the three Tuesdays before Christmas; namely 6th, 13th and 20th December. The chandlery will remain open until 8pm on these nights.

We are already offering **15%** early bird savings on MG Duff anodes, antifoul, rope and chain until the end of the year. In addition and to celebrate the completion of our chandlery refurbishment project we are pleased to offer **your members** a £5 M&G Gift voucher for every £50 spent during our Tuesday late opening evenings (between 5pm and 8pm). These vouchers can either be used in the chandlery on a subsequent visit or against any boatyard services. All we ask is that your members show their membership card at the time of paying for their goods.

The combination of the gift vouchers and existing special offers means that there are substantial savings to be made on recommended retail prices. We also have an extensive range of Christmas gift idea for both the nautically and non boaty minded!! We will also be offering mince pies and mulled wine to encourage some festive cheer.

Can you please make the above offer known to all your members and we look forward to welcoming them in the shop in the run up to what will hopefully be a happy festive season for everyone.

Yours sincerely



G R Glegg
Commercial & Retail Manager